



**2021/2022  
ANNUAL REPORT**

# SEASON OF INSPIRATION

Our 2021/22 *Season of Inspiration* was truly uplifting! Ever since we returned to the big stage in fall 2021, we have kept our finger on the pulse of theatergoers and recognized some noteworthy successes.

We were overjoyed that the number of attendees at our December 2021 *Nutcracker* who were new to Milwaukee Ballet topped 55% of total holiday audiences. Further, at the end of the ballet season, more than 40% of audience members who came to *Beauty and the Beast* were also new!

Because we had expected there would be attrition among theatergoers and donors, we adjusted revenue and contributed income goals at 30% below those from pre-COVID years. With support from government rescue funding, we then closed the season with a positive net profit and even exceeded overall goals.

We made changes to internal operations as well. We integrated our school, marketing and ticketing, and fundraising systems into one database called "Tessitura." We look forward to a forthcoming website redo that will take advantage of Tessitura's features, significantly increasing our earned and contributed income.

To secure Milwaukee Ballet's future, we escalated the campaign we had paused at the height of the pandemic. Our capital campaign for a completely new *Nutcracker*--the production on which all ballet companies depend for their survival--became a primary focus beginning spring 2022. Our \$5 million goal will fund the design and build of new sets and costumes, establish a preservation fund to ensure ongoing maintenance of all production elements, and support expanded Community Engagement initiatives with the "Give Back to MKE" fund. We cannot wait to unveil the wonders our creative teams have in store when this production debuts in December 2023!

Almost 40,000 audience members, students, and others enjoyed what Milwaukee Ballet offered in the 2021/22 Season. We celebrate and thank faithful friends like you!



**Michael Pink**  
Artistic Director



**R. Jan Pirozzolo-Mellowes**  
President & Board Chair



**Tai Pauls**  
Interim Managing Director

## 2021/22 DANCERS

### LEADING ARTISTS

Parker Brasser-Vos, Randy Crespo, Marize Fumero, Annia Hidalgo, Davit Hovhannisyanyan, Barry Molina, Lahna Vanderbush

### ARTISTS

Isaac Allen, Josiah Cook, Craig Freigang, Garrett Glassman, Alana Griffith, Elizabeth Harrison, Marie Harrison-Collins, Itzel Hernandez, Daniela Maarraoui, Kristen Marshall, Marko Micov, Francesca Morris, Michael Rinderle, Hailee Rodriguez, Benjamin Simoens, Lizzie Tripp, Ransom Wilkes-Davis

### MILWAUKEE BALLETT II

Carly Bartel, Jacqueline Bertault, Emma Everts, Meagan Fleming, David García Castillo, Sophie Graham, Gabriel Hartman, Diego Hoyos Del Rey, Jack Kadzis, Alexander Koulos, Amanda Lewis, Faith Marshall, Abigail McGahey, Logan O'Neal, Tiana Ozolins, Lucy Pudner, Alssysa Schilke, Sophia Schwinghammer, Sage Simons





**CONNECT**

OCTOBER 28-31, 2021 | MARCUS PERFORMING ARTS CENTER

*Chaminade* by Dani Rowe - World Premiere  
*Purple Fools* by Mauro de Candia  
*Flight Anew* by Darrell Grand Moultrie - World Premiere



MICHAEL PINK'S  
**THE NUTCRACKER**

DECEMBER 10-26, 2021 | MARCUS PERFORMING ARTS CENTER



**GENESIS**

FEBRUARY 3-13, 2022 | BAUMGARTNER CENTER FOR DANCE

*Vignettes* by DaYoung Jung - World Premiere  
*Aftermath* by Price Suddarth - World Premiere  
*Not As We Expected* by Nadine Barton - World Premiere



**PUSH**

MARCH 31 - APRIL 3, 2022 | MARCUS PERFORMING ARTS CENTER

*SixthBreath* by Aleix Mañé Sáez- World Premiere  
*Extremely Close* by Alejandro Cerrudo  
*El Maestro* by Stephanie Martinez - World Premiere



MICHAEL PINK'S  
**BEAUTY AND THE BEAST**

MAY 19-22, 2022 | MARCUS PERFORMING ARTS CENTER



32,000 patrons at  
42 performances

7 world premieres

55% new audience members  
at *The Nutcracker*

40% new audience members at  
*Beauty and the Beast*



Social media reach of 1,047,000

41,000 followers on  
Facebook and Instagram

2,000+ new followers



Lahna Vanderbush & Davit Hovhannisyan. Photo Rachel Malehorn.  
Milwaukee Ballet Company. Photo Nathaniel Davauer.

## CONNECTING IN THE COMMUNITY



223 Relevé students  
60 Tour de Force students  
46 Summer Relevé students

2,136 Ballet Beat attendees

18 Ballet Beat activities  
over two weeks

7,475 students served through  
virtual and in-person workshops

209 total outreach events



Ballet Beat 2022. Top Photos Rachel Malehorn. Bottom Photo Nathaniel Davauer.  
Opposite Page: MBSA Student. Photo Rachel Malehorn.

## IMPACT IN THE STUDIO

938 students enrolled  
for the 2021/22 school year

120 zip codes represented

185 students performed in  
Company productions

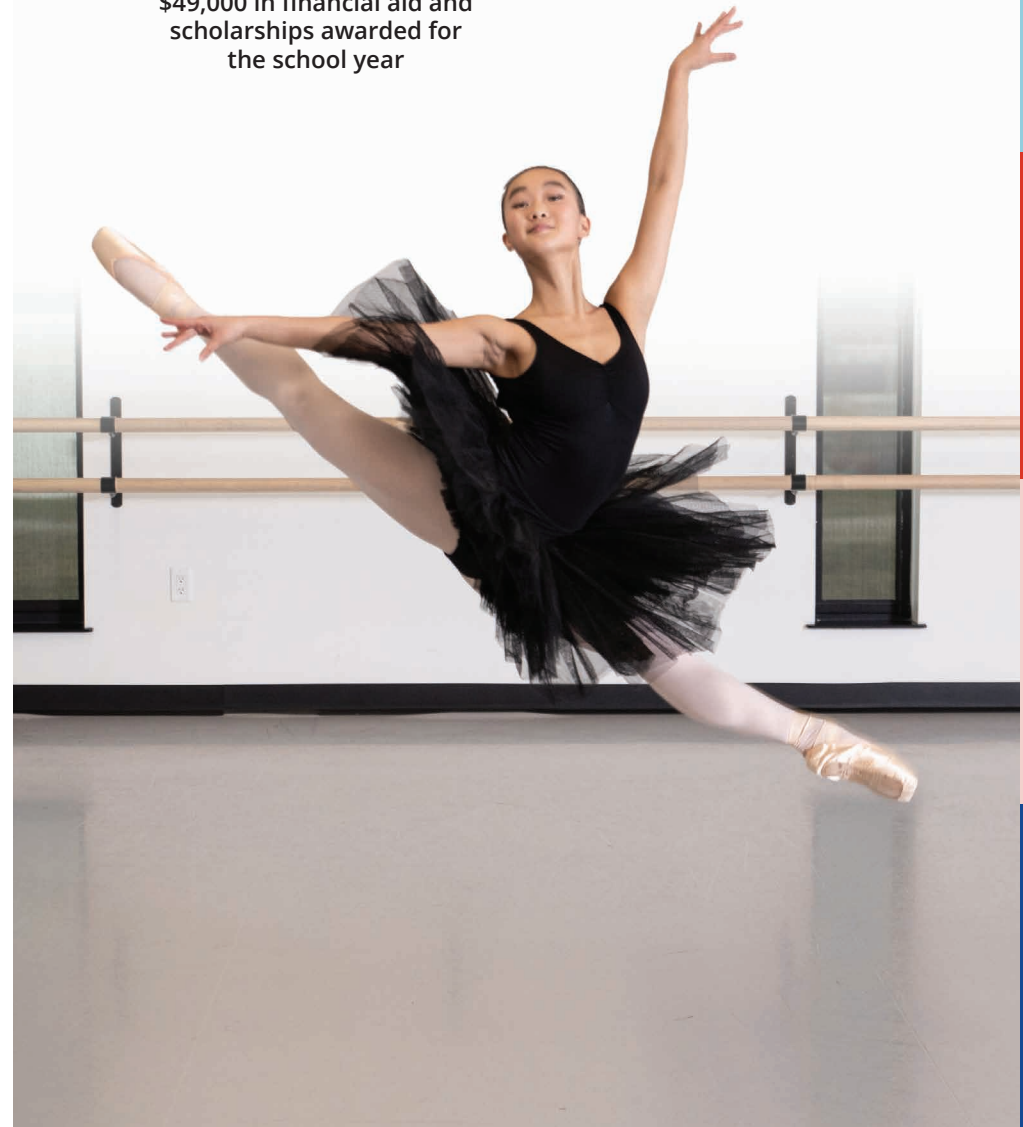
14 school performances

\$49,000 in financial aid and  
scholarships awarded for  
the school year

389 students enrolled in  
summer classes and camps

140 students enrolled in  
Summer Intensive

\$18,420 in financial aid and  
scholarships awarded for  
summer programs



# FINANCIALS

Milwaukee Ballet's total operational expenses include payroll expenses related to the CARES Act's Paycheck Protection Program. The second Paycheck Protection loan of \$735,000 that was awarded in FY21 is shown as revenue in FY22. FY22 includes \$218,000 received through the Employee Retention Tax Credit program. The Shuttered Venue Operator's Grant applied for and awarded in FY21 in the amount of \$1,006,000 is reflected in FY22 revenue.

FY22 was Milwaukee Ballet's post-pandemic return to the stage in front of a full audience. The school had a very successful year, including increased out-of-town student enrollment in the Summer Intensive program. The COVID-19 pandemic prevented Milwaukee Ballet from holding its largest fundraiser, The Ballet Ball, for the second year in a row. This year, almost 90% of the company's resources were allocated in support of Milwaukee Ballet's programs and services.

## OPERATIONAL REVENUE

Contributed Revenue .....	\$2,949,657
Ballet Performances .....	\$1,874,441
School & Academy .....	\$1,640,399
Community Engagement .....	\$15,053
Interest, Net Retail & Other .....	\$135,310
COVID Relief Funding .....	\$1,959,839
Gifts-In-Kind .....	\$211,156
Special Events .....	\$110,607
<b>TOTAL OPERATIONAL REVENUE .....</b>	<b>\$8,896,462</b>

## OPERATIONAL EXPENSES

### Program Services

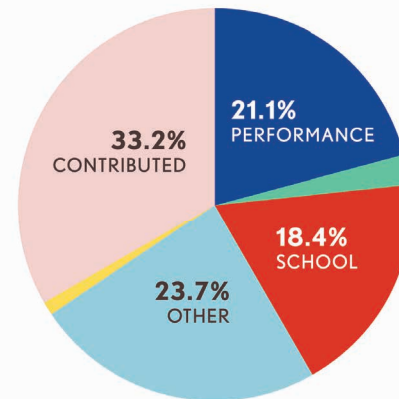
Ballet Performances .....	\$3,880,492
School & Academy .....	\$1,585,449
Community Engagement .....	\$570,782
Gifts-In-Kind Artistic .....	\$147,488
<b>TOTAL PROGRAM SERVICES .....</b>	<b>\$6,184,211</b>

### Core Mission Support

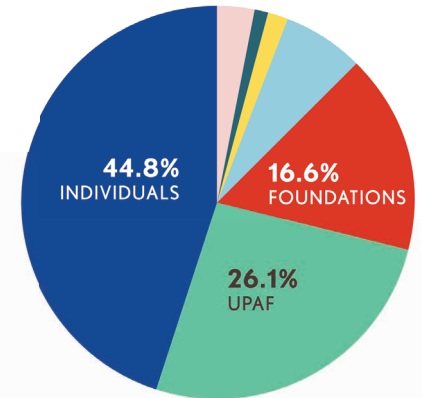
General & Administration .....	\$569,075
Fundraising .....	\$258,156
Gifts-In-Kind Administration .....	\$55,668
<b>TOTAL CORE MISSION SUPPORT .....</b>	<b>\$882,899</b>

<b>TOTAL OPERATIONAL EXPENSES .....</b>	<b>\$7,067,110</b>
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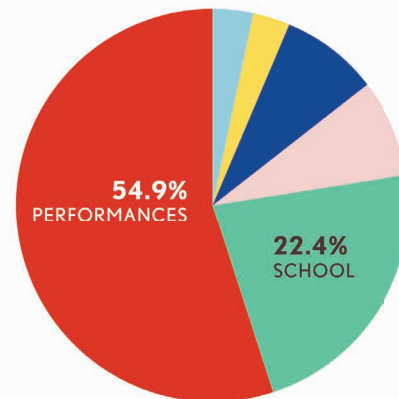
Change in Operational Net Assets .....	\$1,829,352
Depreciation .....	\$593,122
Change in Operational Net Assets (before depreciation) .....	\$2,422,474



**SOURCES OF OPERATIONAL REVENUE**



**OPERATIONAL CONTRIBUTED REVENUE**



**EXPENSES**

Thank you to the many donors who contributed to Milwaukee Ballet during the 2021/22 Season.

For a complete list of donors, please visit:  
[milwaukeeballet.org](http://milwaukeeballet.org)

# MILWAUKEE BALLET STAFF

## ARTISTIC

Michael Pink *Artistic Director*  
Luz San Miguel *Rehearsal Director*  
Denis Malinkine *Rehearsal Director*  
Mireille Favarel *MBII Artistic Director*  
Timothy O'Donnell *MBII Rehearsal Director & Resident Choreographer*

## PRODUCTION

Libby Schultz *Production Manager*  
Cecilia de Erasquin *Company & Stage Manager*

## COSTUME SHOP

Mary Piering *Costume Manager*  
Christy Siebers *Wardrobe Supervisor*  
Harlan Ferstl *Draper*  
Lyn Kream *Draper*  
Carolyn Doerr *Stitcher*  
Carol Ross *Stitcher*

## MUSIC

Andrews Sill *Music Director*  
Pasquale Laurino *Associate Conductor*  
Elizabeth Warne *Orchestra Manager & Librarian*  
Hikari Nakamura *Company Accompanist*

## ADMINISTRATION

Tai Pauls *Interim Managing Director*  
Mary Rask *Director Finance*  
Steven Ayers *Accounting Assistant*  
Joyette Bowen *Receptionist*

## COMMUNITY ENGAGEMENT

Samantha Martinson *Director Community Engagement*  
Rachel Howell *Community Engagement Coordinator*

## MARKETING & DEVELOPMENT

Tai Pauls *Director Marketing & Development*  
Donna O'Loughlin *Manager Development & Grants*  
Morgan Pankratz *Manager Patron Services*  
Addie Prochnow *Manager Marketing*  
Sam Kuhl *Coordinator Marketing & Development*  
Sean McGibany *Patron Services Associate*  
Christine Duback *Capital Campaign Manager*  
Rachel Malehorn *Digital Media Specialist*

## MEDICAL

Jayne Pink *Director of Pilates*  
**Froedtert Sports Medicine Center & Medical College of Wisconsin Physicians and Clinics**  
William G. Raasch, MD  
Craig C. Young, MD  
Laura Gottschlich, DO  
Kahla Hendricks, MS, LAT, PES  
Chris Melkovitz, PT  
**Psychology and the Performing Arts**  
Dr. Kris Juergens, PsyD  
Dr. Mary Neff  
Dr. Mike Zussman  
Dr. Jennifer Katele  
Dr. Shanna Thomsen  
Dr. David Songeo  
Dr. Heidi Pernitz

## SCHOOL & ACADEMY ADMINISTRATION

Kristin Dimmer *General Manager*  
Alyx Johnson *Administrator*  
Kathryn Kowols *Registrar*  
Tatiana Jouravel-Malinkine *Head of Training, Academy & Pre-Professional Divisions*  
Victoria Stevenson *Head of Training, Student Division & Riverpoint Branch Manager*  
Alyce Andrews *Head of Training, Children's Division & Towne Center Branch Manager*

## FACULTY

Melissa Alexander  
Parker Brassier-Vos  
Randy Crespo  
Bri George  
Jacqueline Gnatkowski  
Itzel Hernandez  
Calvin Hilpert  
Tiffany Kadani  
Nick Kepley  
Grace Miller  
Lisa Moberly  
Aisling Nussear  
Katrina Oeffling  
Catey Ott Thompson  
Jayne Pink  
Ashley Platow  
Natasha Posey  
David Roman  
Sophia Schwinghammer  
Peggy Morgan Strimple  
Madyun Wilson  
McKenna Winders  
Joshua Yang

## ACCOMPANISTS

Daniel Boudewyns  
Alan Borkenhagen  
Jane Ciske  
David Demirbilek  
Edward Forstman  
Simone Gheller  
Jessi Kolberg  
Adrienne Lee  
Frances Lewelling  
Peggy Lozier  
Rachel Mehail  
Vera Pawlak  
Allen Russell  
Benjamin Simoens  
Delaney Vu  
Michael Wininsky  
Ying Xiao

*Milwaukee Ballet School & Academy is an accredited institutional member of the National Association of Schools of Dance (NASD).*



# BOARD OF DIRECTORS

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Schlitz Audubon Nature Center

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*Marketing & Development Co-Chair*  
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**Denise Thomas**

*Community Engagement Co-Chair*  
The Effective Communication Coach LLC

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Sandra Dempsey Network

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**Barbara Brumder\***

**Robert Eiseman\***

**Mariette Orth\***

**Jodi Peck**

**Joan and Jack\* Stein**

**Mary Trainer**

*\*Deceased*